



Choose when to participate in the market, when to price.

What is it?

Producers' Choice provides the ability to participate in futures market movements, up or down, on an existing fixed price contract. You have the potential to increase your established contract price if the futures price increases.

How does it work?

With Producers' Choice, you use your existing grain pricing agreement (GPA) and establish a Producers' Choice price contract:

- At the time of entering the Producers' Choice contract, you establish the Producer Choice strike price and downside risk protection.
- Participate in commodity futures movement, up or down, throughout the contract pricing period, which creates Final Producers' Choice price.
- Any positive equity received will be based on the difference between the initial Producers' Choice price and the final Producers' Choice price.
- Any negative equity would be collected upon settlement. Equity in Producers' Choice contracts are completed at time of settlement.
- You can price in and out up to three times on this contract.

When should you use it?

- Believe there is upside in the commodity futures market.
- Believe market conditions are changing and looking to add value to an established fixed price contract.
- Have an additional cash price you are looking to gain on an existing fixed price contract.

What are the advantages?

- Ability to deliver grain when needed.
- Flexibility to participate in any futures movement before or after delivery.
- Potential to increase the contract price.

What should you know?

- This contract is offered for corn, soybeans, canola, and wheat.
- Contracts are to be completed in increments of 136 mt for wheat(s), 20 mt for canola, 136 mt for soybeans and 127 mt for corn.
- There is the flexibility to reprice this contract up to three times.
- There is a \$2.00 per metric tonne fee per pricing. Max of \$6.00 (3 entries) per metric tonne.

While the contract described herein provides a marketing option available through Viterro, no contract or marketing program can remove all risk from your grain marketing descriptions. Historical results are not a guarantee of future returns, and Viterro does not represent the historical information provided is without omissions or errors, although it strives to avoid them. You should use this information only as you believe will best assist you with your grain marketing needs.